

## **Sr. Asset Manager Job Posting**

Southwest Value Partners (SWVP), a privately held real estate investment company, is seeking a talented Sr. Asset Manager to join its team. SWVP invests in institutional quality real estate in growth markets throughout the United States. SWVP has a disciplined and high energy approach to asset acquisition, operating execution, value creation, and asset disposition.

The Sr. Asset Manager is responsible for oversight of a portfolio of hotels with the goal of executing the business plan to maximize value of the investment. The Sr. Asset Manager will interact with the General Manager and other operational staff at the hotels, and will interact with the Managing Partners, Managing Directors, and other senior team members in the firm.

The environment at SWVP is fast-paced and dynamic, and the Sr. Asset Manager will need to work well both independently and in a group setting. This role will report to the Managing Director and be part of a larger asset management team that works together to maximize value across the hotel portfolio.

**To apply - <https://bit.ly/3wFnz6p>**

### **Responsibilities:**

- Act as the owner representative to interact with the hotel teams on a daily basis, and lead the execution of the investment strategy for the hotels
- Identify and execute value add opportunities, and drive hotel managers to maximize profitability and long-term value of the hotels
- Work closely with legal, construction, and asset management teams to review agreements, construction projects, loan documents, leases, and other materials that impact the operations of the hotel
- Detailed review of weekly forecasts, monthly income statements, STR reports, and internal dashboard reports to identify inefficiencies and create strategies to maximize profitability and value of the hotels
- Develop an understanding of industry development and trends with supporting analysis that enhances the company's initiatives

### **Qualifications:**

- Bachelor's degree in related field required, MBA or Masters a plus
- Hotel certifications a plus
- Minimum of 7 years of relevant experience, 5 within a Sr. Asset Management type role
- Must have a thorough understanding of hotel operations, accounting statements, revenue management, expense mitigation, and understand market impacts on the operations of a hotel
- Proficient with MS Office; expertise in Excel
- Ability to handle a large volume of work, effectively work under pressure and meet deadlines
- Self-motivated, detail-oriented, reliable and flexible

- Ability to work independently and be a proactive leader
- Strong verbal and written communication skills
- Team player that works well with a number of disciplines within the company and outside hotel managers
- Must be willing to travel to visit properties and employ a proactive management style to drive execution of the business plan
- Proven ability to maintain confidentiality with sensitive information

**Benefits:**

- Generous medical, dental, and vision available first of the month following hire date, includes FSA, HSA, and Dependent Care
- Disability Insurance
- Life Insurance
- Employee Assistance Program
- Supplemental benefits
- 401k matching
- Employee discount program
- Vacation and Sick Time
- 11 paid holidays

**Compensation:** Salary plus bonus

**Schedule:** Monday – Friday, 8-5

**Location:** Scottsdale, AZ (Gainey Ranch)

Southwest Value Partners is an Equal Opportunity Employer and Prohibits Discrimination and Harassment of Any Kind. We are committed to providing an environment of mutual respect, the principle of equal employment opportunity for all employees and to providing employees with a work environment free of discrimination and harassment. All employment decisions are based on business needs, job requirements and individual qualifications, without regard to race, color, religion or belief, sex (including pregnancy and gender identity), national origin, age (40 or older) disability, genetic information, family or parental status, military service, or any other status protected by the laws or regulations in the locations where we operate. Southwest Value Partners will not tolerate discrimination or harassment based on any of these characteristics.